

gcs.news



GALAXYSYS.COM
ORDERS@GALAXYSYS.COM
INFO@GALAXYSYS.COM
PHONE: 1.301.845.6600
FAX: 1.301.898.3331

FICAM Certification Validates Reliability of Galaxy Solutions



As a result of recent FICAM certification, both our System Galaxy software and CS Infrastructure System Galaxy Software are listed in the PACS infrastructure category on the GSA's Approved Product List (APL). Additionally, the Validation System for Galaxy Control Systems-Endpoint earned approval in the PACS Validation System category. These certifications not only validate the strength and reliability of our innovative solutions but also ensure that systems integrators working in the government space are able to deploy System Galaxy to meet their customers' ever-expanding access and identity needs in compliance with HSPD-12, FIPS 21 and other regulations.

This issue:

- FICAM Certification Validates Reliability of Galaxy Solutions 1

- Expanding Galaxy's Western U.S. Presence 2

- Galaxy Named a Champion of Maryland Manufacturing 2

- Galaxy Vendor Spotlight 3

Expanding Galaxy's Western U.S. Presence

LMS

Logical Marketing Solutions

As part of Galaxy's commitment to bring our leading access control solutions to a greater number and wider range of customers, we've teamed up with Logical Marketing Solutions of Boulder, Colorado, to represent the Galaxy product line in Colorado, New Mexico, Utah and Wyoming. As a leading manufacturers' representative for the security and surveillance marketplace, Logical Marketing Solutions will grow our presence in the Western U.S. with a reach covering a diverse number of industries and a wide variety of needs. Beyond simply making sales, the firm is also committed to providing the ongoing service and support for which Galaxy is known, making Logical Marketing Solutions a valuable addition to the Galaxy family of partners.

Galaxy Named a Champion of Maryland Manufacturing



In light of all the recent talk about the need to attract and retain manufacturing operations to the U.S., we are extremely proud to have been recognized as a Champion of Maryland Manufacturing by the Regional Manufacturing Institute (RMI) of Maryland. From the very beginning, we have been committed to manufacturing all of our hardware and software solutions in the U.S., making this honor especially gratifying. RMI formally recognized Galaxy for accelerating product/process innovation at a November event that brought together manufacturers from around the state to celebrate Maryland's robust manufacturing industry.

Galaxy in the News

Galaxy Teams with Partners to Provide Managed Access & Monitoring; featured in the November 2016 print issue and online at sdmmag.com:

[Read more here.](#)

Galaxy Control Systems' System Galaxy receives additional FICAM certification; featured on SecurityInfoWatch.com:

[Read more here.](#)

Why Access Control Is the Key to Securing Large Venues; featured with byline in December 2016 issue of Security Sales & Integration and online on securitysales.com:

[Read more here.](#)

Galaxy Recognized as Regional Champion; featured online at securityworldhotel.com:

[Read more here.](#)

Galaxy Vendor Spotlight

The Galaxy Vendor Spotlight is dedicated to bringing greater opportunities for our dealer network – in each issue, gcs.news will highlight new and existing members of our dealer network, as well as the new products of our vendors.

We'd like to use this space to thank each of our valuable partners for their contributions to Galaxy's successes in 2016. We look forward to continuing and expanding our relationships with each of these partners in 2017 and beyond, as we work together to deliver comprehensive, seamlessly integrated solutions that continue to push the boundaries of innovation.



About Us

Galaxy Control Systems' Mission began with the evolution of intelligent access control. Galaxy Control Systems represents the evolution of Digital Systems Corporation, an award-winning defense contractor. Digital Systems developed a state-of-the-art computer-controlled, microprocessor-driven system for the covert surveillance and tracking of enemy submarines for the U.S. military. Digital also developed integrated hardware and software solutions to allow government & military agencies to make a successful transition from old, proprietary systems to systems like UNIX and Microsoft.

The intensive research and development from this program produced many technological breakthroughs, including the technology that led to the development of one of the security industries first intelligent access control panels and the creation of Galaxy Control Systems. We are a privately held company that has been under the same ownership for 35 years. At Galaxy, we pride ourselves not only on the quality of our products but also on the quality of our employees. It takes great people to share a common vision. Our vision is shared by the Design & Production teams, Sales, Manufacturing, Technical Support, Customer Service and Management to create an exemplary product with quality that will stand the test of time. Galaxy believes in its people & its products so much that we offer a 2-year unconditional warranty on all Galaxy products. The coverage of this warranty includes but is not limited to: tornadoes, floods, hurricanes, lightning and fire. Galaxy technical support is also available 24/7/365, for all of your technical needs. We would like to thank our valued dealer network, vendors, employees and everyone who has contributed to the success of Galaxy Control Systems.

Galaxy Control Systems Mission Statement

To ensure the success of our clients' Access Control & Security Management Systems, Galaxy has dedicated itself to providing the highest level of technical support and customer service. By effectively supporting our authorized dealer network and servicing emerging end-user needs, Galaxy not only ensures its own future successes but also will facilitate the increasing integrity and professionalism of our industry. We will accomplish our goals by committing all of our human and financial resources to better serve our dealer network and the customers on whom we all depend.



GALAXY CONTROL SYSTEMS
CORPORATE HEADQUARTERS
WALKERSVILLE, MD



GALAXY CONTROL SYSTEMS
3 NORTH MAIN STREET
WALKERSVILLE, MD 21793

GALAXYSYS.COM
ORDERS@GALAXYSYS.COM
INFO@GALAXYSYS.COM

PHONE: 1.301.845.6600
FAX: 1.301.898.3331